

# Tax Advantaged Fixed Income

# 1607

CAPITAL PARTNERS

4<sup>th</sup> Quarter 2019

## Investment Objective:

The 1607 Capital Partners Tax Advantaged Fixed Income strategy seeks to maximize returns on an after-tax basis through investments in closed-end funds that invest primarily in municipal securities. Specifically, the Fund targets a total annualized “net rate of return on assets” which exceeds, on a long-term basis, (defined as one market cycle), the return of the Bloomberg Barclays Municipal Bond Index.

## Investment Strategy:

1607 Capital Partners uses a unique, bottom-up, value-oriented approach to evaluate closed-end funds within the fixed income arena. Few other firms employ this process and the 1607 investment team has identified key inefficiencies within the closed-end fund universe that have consistently created value over the last couple of decades. The firm’s philosophy is based upon the belief that discounts and/or premiums will tend to revert to the mean over the long-term. Hence, the investment team purchases funds when discounts look attractive relative to their own history and sells when they look expensive.

## Competitive Advantage:

- **Unique investment vehicle:** Closed-end funds provide opportunities to buy top-rate managers at a discount
- **Few competitors:** There are only a few institutional managers in the closed-end fund space which allows 1607 Capital to take advantage of many of the inefficiencies existing in the retail market.
- **Experienced team:** With more than 100 years of combined experience specific to the closed-end fund universe, 1607 Capital has one of the most experienced teams currently investing in this space.
- **Dedicated to closed-end funds:** Since inception, 1607 Capital has been solely focused on investing in closed-end funds.
- **Fully diversified portfolios:** 1607 Capital's portfolios are extremely diversified by holding a broad mix of diversified funds.
- **Superior client service:** As a boutique firm, 1607 Capital is flexible in making business decisions and able to provide a superior level of service to each client.
- **Lack of investment style bias:** At different points in the typical market cycle, different investment styles tend to outperform others (e.g. - growth vs. value). With abundant opportunities across the spectrum of investment strategies, the firm is able to favor funds with the best opportunity to outperform, with no bias toward a specific style.

### Strategy Inception:

October 31, 2018\*

### Firm AUM:

\$4,224M

### Strategy AUM:

\$105M

### Minimum:

Sep Acct: \$25M

### Fee Schedule:

0.50% on all assets

### Range of holdings:

Typically 15-40 Funds

### Turnover:

Typically 30%-100%

### Primary Portfolio Managers:

Ashley Long  
Ryan Kalkowsky

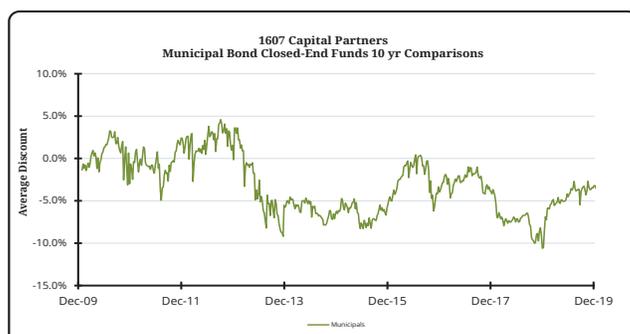
\*Closed-End Fund strategy developed in 1988 by Chairman, Fred Tattersall and has been managed since that time by the current 1607 team.

## Tax Advantaged Fixed Income Performance Portfolio Characteristics

	YTD	Since Inception*
1607 Capital Tax Advantaged Fixed Income Composite(Gross)	16.97%	16.12%
1607 Capital Tax Advantaged Fixed Income Composite (Net)	16.47%	15.64%
Benchmark	7.54%	8.53%

Characteristics	Tax Adv. Portfolio <sup>1</sup> Weighted Averages	Bloomberg Barclays U.S. Municipals Index
Dividend Yield	3.4%	1.8%
Current Discount	-6.1%	
Historical Discount	-3.4%	
10 Yr Rev-X <sup>2</sup>	3.1%	
Duration	7.1	5.3
Credit Quality	AA+	AA-
Net Leverage	19.4%	

## Historical Discounts



<sup>1</sup>All information is compiled using Bloomberg. Data as of 12/31/19. <sup>2</sup>Rev-X is the amount of outperformance expected when a fund's discount reverts to its mean. This figure is the weighted average Rev-X of the portfolio.

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## The 1607 Investment Team

1607's dedicated group of experienced professionals value a team approach in utilizing a proven, disciplined investment process. Ideas and concepts are shared and evaluated on a daily basis in an effort to provide superior client service and consistent outperformance of our benchmarks.



**Jim Mallory, CFA**  
Founding Partner,  
Senior Portfolio Manager  
32 Years  
Investment Experience



**Shannon Fake, CFA**  
Founding Partner,  
Senior Portfolio Manager  
26 Years  
Investment Experience



**Ashley Long, CFA, CMT**  
Founding Partner,  
Senior Portfolio Manager  
26 Years  
Investment Experience



**Ryan Kalkowsky, CFA**  
Partner,  
Research Analyst  
14 Years  
Investment Experience



**Angus Wilton**  
Associate,  
Head of UK Operations  
19 Years  
Investment Experience



**Ruiyi Zhang, CFA**  
Associate,  
Quantitative Analyst  
10 Years  
Investment Experience



**Fred Tattersall**  
Senior Advisor  
49 Years  
Investment Experience

## Performance Disclosure

Past performance is no guarantee of future results and a loss of principal can occur.

Inherent in any investment is the potential for loss since the value of investments and the income derived from them can go down as well as up.

The Bloomberg Barclays Municipal Bond Index covers the USD-denominated long-term tax exempt bond market. The index has four main sectors: state and local general obligation bonds, revenue bonds, insured bonds and prerefunded bonds. The volatility of this index is materially different from that of the composite and the holdings differ significantly from the securities that comprise the index. The index has been selected to represent an appropriate benchmark that will allow for comparison of the composite to that of a well-known and widely recognized index.

Performance is as of 12/31/2019. All performance returns greater than 1 year are annualized.

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### Disclosure

The material in this presentation is based on information from sources considered reliable, but 1607 Capital Partners does not represent that the information is accurate or complete. The material provided herein is for information purposes only.

Opinions expressed are current opinions as of the date appearing in this material only, and are subject to change without notice.

This presentation is neither an offer to sell, nor a solicitation of an offer to buy any securities.

1607's portfolio risk management process includes an effort to monitor and manage risk, but should not be confused with, and does not imply low risk or the ability to control risk.

Please refer to 1607's Form ADV Part 2 for more information regarding the firm and its practices.

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